



Five Points Expands Business Development Team



CHARLIE ORR

DIRECTOR OF BUSINESS DEVELOPMENT



Previous Experience
Summit Park



Education
North Carolina State University |
The University of North Carolina at Charlotte |
Wake Forest University School of Business



Hobbies
Spending time outdoors with family and his
dog | Keeping up with his two young children

LILIANA PARADA RIOS

MARKETING ANALYST



Previous Experience
Lowes Foods Inc. | Banco Davivienda | WSFCS



Education
Universidad de La Sabana |
Wake Forest University



Hobbies
Spending time with family, her dog and 3 cats |
Yoga and meditation | Learning new languages



[Click For Charlie's Bio](#)

[Click For Liliana's Bio](#)



Five Points Expands Business Development Team

We are pleased to announce the expansion of our Business Development team. Charlie joins us as Director of Business Development and Liliana joins us as our Marketing Analyst. Charlie will lead thematic campaign development for our equity investments and focus on alternative sourcing channels, as well as add to the development and maintenance of intermediary relationships already being done by Brent Kulman, who has been successfully leading our intermediary sourcing efforts for over 16 years. Liliana will work closely with Dudley Commander on our marketing and technology platforms and processes while supporting our broader investor relations, marketing and business development initiatives.

Charlie joins Five Points Capital from Summit Park, a Charlotte-based private equity firm, where he focused on originating and evaluating lower middle market investments across various industries. Liliana most recently worked in data management and reporting for Winston-Salem/Forsyth County Schools ("WSFCS").

Five Points has a 25-year history of successfully investing in growing, lower middle market B2B services businesses throughout the United States. We are excited about the future and proud of the deep experience and strong track record of our expanding Business Development and Investment teams.