

FIVE POINTS CAPITAL

INTEGRITY | COMMITMENT | PARTNERSHIP | RESPECT | ALIGNMENT



A **Leading Private Equity Sponsor**

EXCLUSIVELY FOCUSED ON THE **U.S. Lower Middle Market**

EST. **1997**

We are a partner-oriented private equity investor dedicated to bringing patient capital to meet the unique needs of business owners in the lower-middle market and to help them continue to grow and realize on the vision they have set out to achieve.

TRANSACTION CRITERIA

Companies with EBITDA of \$3 million and greater

Up to \$25 million investments

INVESTMENT CRITERIA

Experienced, proven management

Defensible competitive advantages

Identified growth avenues

High return on net assets and free cash flow conversion

TRANSACTION TYPES

Owner-driven recapitalizations

Management buyouts

Acquisitions by new executive teams

Corporate carve-outs

Co-investments with PE and independent sponsors



INDUSTRY FOCUS



BUSINESS/COMMERCIAL SERVICES

Outsourced Specialty Business Services
Regulatory & Compliance Services
Testing, Inspection & Certification
Tech-Enabled Services/SaaS
Data & Analytics



HEALTHCARE SERVICES

Cost Containment/Benefit Management
Non-Medical Healthcare Services
Dental Services Organizations
Revenue Cycle Management
Pharmaceutical Services
Pet/Vet Services



INDUSTRIAL SERVICES

Inspection, Maintenance & Repair
Certification/Technical Services
Testing & Measurement
Asset-Light Services
Facility Services



VALUE-ADDED DISTRIBUTION

Commercial/Industrial Distribution
Services & Aftermarket Focused
Third-Party Logistics
Food Services



NICHE MANUFACTURING

Medical/Dental Products & Equipment
Engineered Products & Equipment
Private Label Food & Ingredients
Asset-Light Assembly

Contact Information

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Representative Equity Investments

**Investment realized*

BUSINESS/COMMERCIAL SERVICES



FIRE & LIFE SAFETY AMERICA

Provider of fire and life safety system inspection, maintenance, repair and installation services



FIVE STAR FOODS

Provider of customized foodservice offerings in the Southeast



OUTSOLVE

Provider of affirmative action planning and compliance services for federal contractors



SYNOPTEK

Provider of information technology management services to support small and medium-sized businesses



UNISHIPPERS*

Franchisor and reseller of complete shipping services



WOMEN'S MARKETING*

Media strategy, planning, and buying organization that works with emerging and established brands

HEALTHCARE SERVICES



AARON INDUSTRIES*

Manufacturer of private-label OTC pharmaceuticals, health and first aid products



CAREER STEP*

Provider of online healthcare education and training



QUICK MED CLAIMS

Professional emergency medical transportation billing and reimbursement consulting company



YOUNG INNOVATIONS*

Developer, manufacturer, and marketer of supplies and equipment for dental professionals and consumers

INDUSTRIAL SERVICES



ADVANCED DISPOSAL*

Provider of collection, transfer, disposal and recycling operations



SIS

Provider of infrastructure safety equipment rentals and sales throughout the United States



THOMPSON INDUSTRIAL SERVICES

Provider of asset intensive industrial cleaning services

VALUE-ADDED DISTRIBUTION



JONES & FRANK

Petroleum equipment distributor and service provider in the Mid-Atlantic and Southeast



SMITH COOPER*

Outsourced manufacturer and value-added distributor of high quality valves and fittings

NICHE MANUFACTURING



BRAND FX

Manufacturer of advanced composite utility truck bodies



JML

Designer and manufacturer of custom precision optical components and systems



LION BREWERY

Brewer and packager of specialty beverages on a contract and branded basis



TRANSGO

Specialty designer and manufacturer of automotive transmission repair kits and parts for the valve body