

FIVE POINTS CAPITAL



MARCH 2019



NORTHLANE
CAPITAL PARTNERS

HAS RECAPITALIZED



List Partners Inc.

SUBORDINATED DEBT
PROVIDED BY

FIVE POINTS CAPITAL



List Partners Inc. operates a market-leading B2B sales intelligence platform for media and advertising sales professionals via its two distinct service offerings, Winmo and Catapult. Winmo is a subscription sales intelligence platform that enables users to drive effective prospecting across all levels of a customer's organization, and Catapult New Business provides outsourced business development services for agencies. List Partners' proprietary subscription platform has 10,200+ users, and offers them curated, exclusive, and predictive sales intelligence at the company, brand and agency level.

In January 2018, Five Points Capital provided subordinated debt and made an equity co-investment to support of the acquisition of List Partners by Northlane Capital Partners. In March 2019, Five Points supported Northlane's dividend recapitalization of List Partners with subordinated debt financing.